

Outsourcing Clinical Trials Survey

Conducted: October 2013



CONDUCTED BY:

**CLINICAL
INFORMATICS
NEWS** ● ● ● ●

Clinical Trials to the Clinic



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Study Background & Purpose

In October 2013, Clinical Informatics News conducted a survey within the biotechnology and pharmaceutical sector on Outsourcing Clinical Trials. The purpose of the study was to determine which areas of clinical trials are outsourced, the challenges faced, and why companies make the decision to outsource.

With 368 respondents the study is projected to carry a margin-of-error under 2%.

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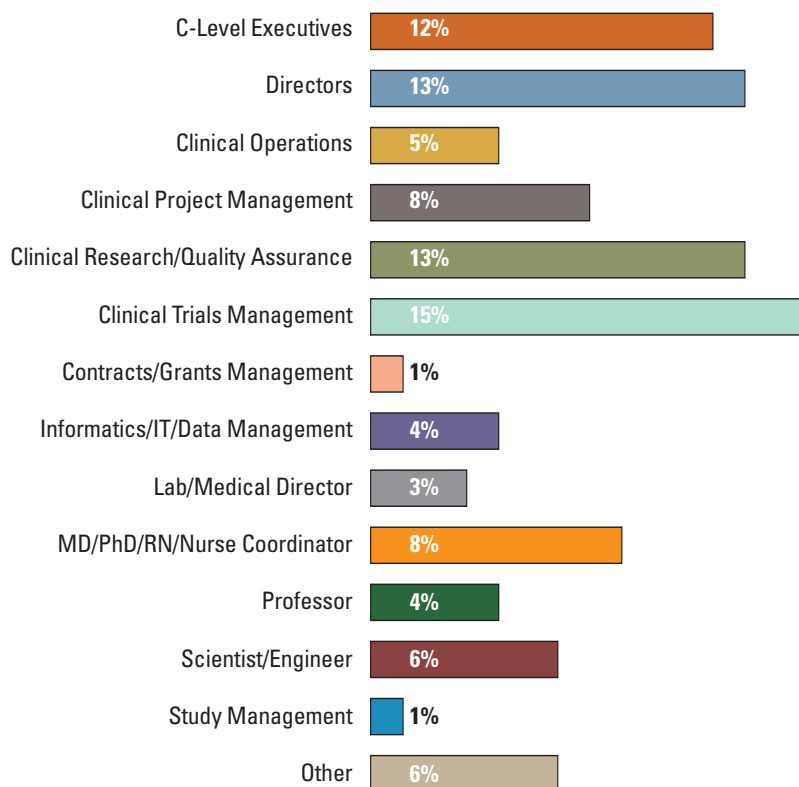
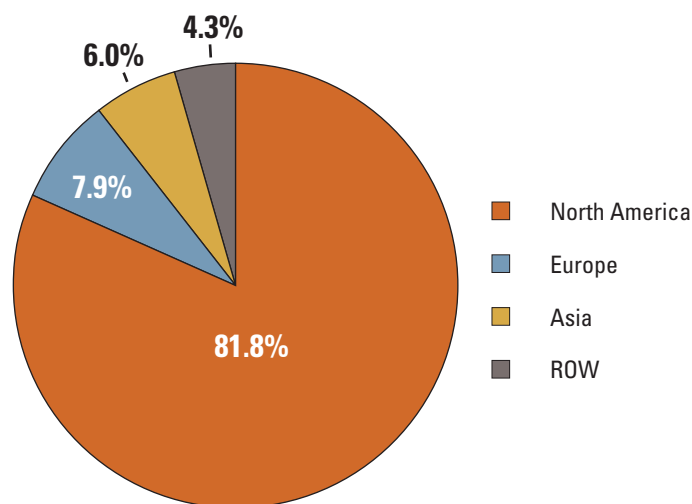
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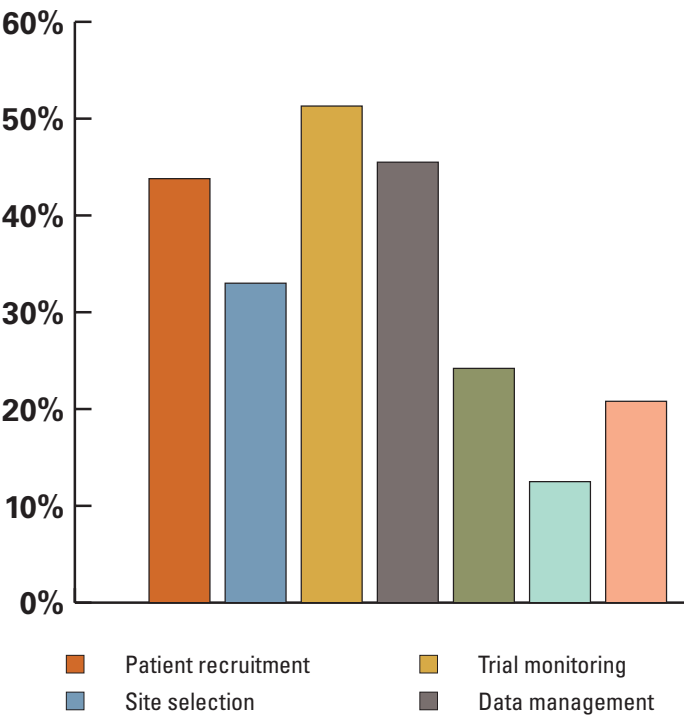
Study Audience

Participants were from the following countries and reported the following job functions:

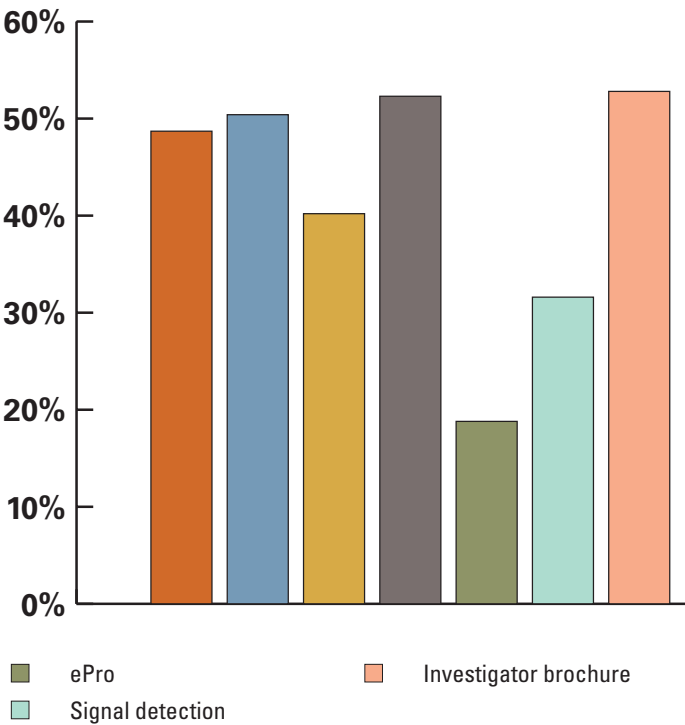


Overall Sample Size: 368

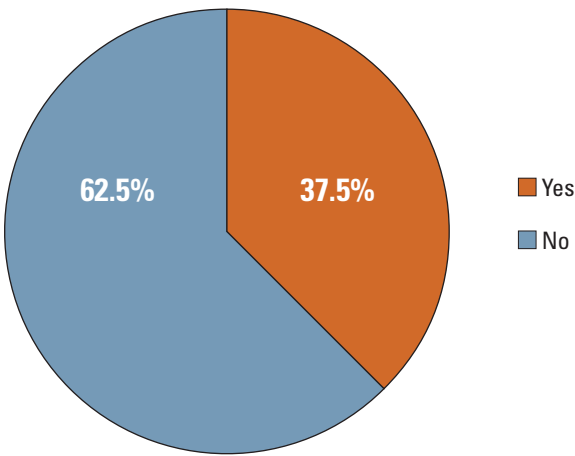
1. Which aspects of your clinical trials (planning and operations) do you outsource?



2. What aspect of clinical trials are you keeping in house?



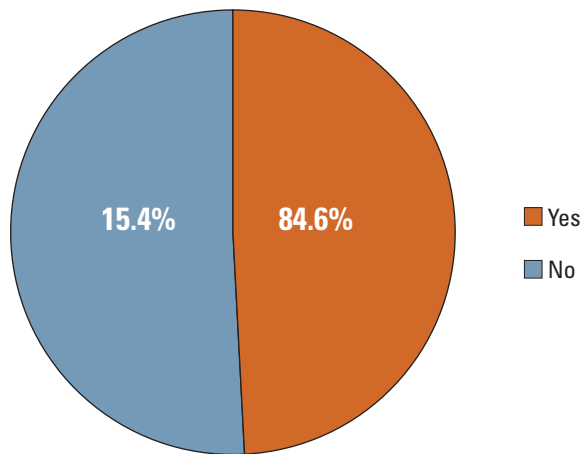
3. Do you outsource the management of your clinical trials?



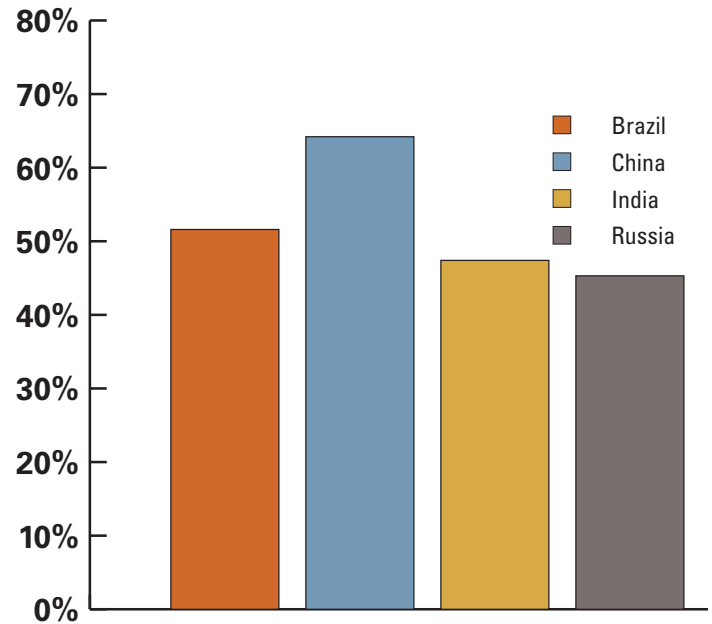
Outsourcing the Management of Clinical Trials

4. The respondents that answered yes, they do outsource the management of their clinical trials, were then asked the following questions:

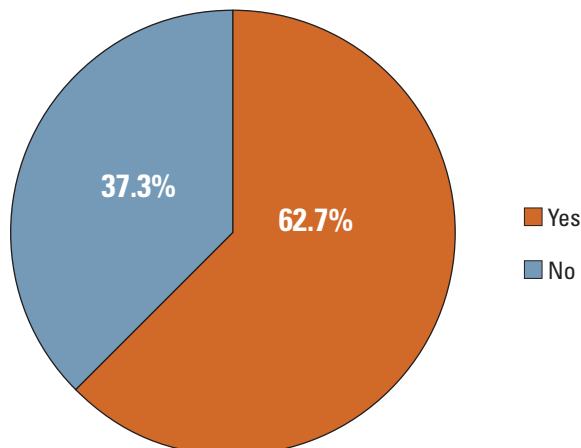
a) In your outsourcing and management of global clinical trials are you focusing more on emerging regions?



b) On which emerging regions are you focusing?

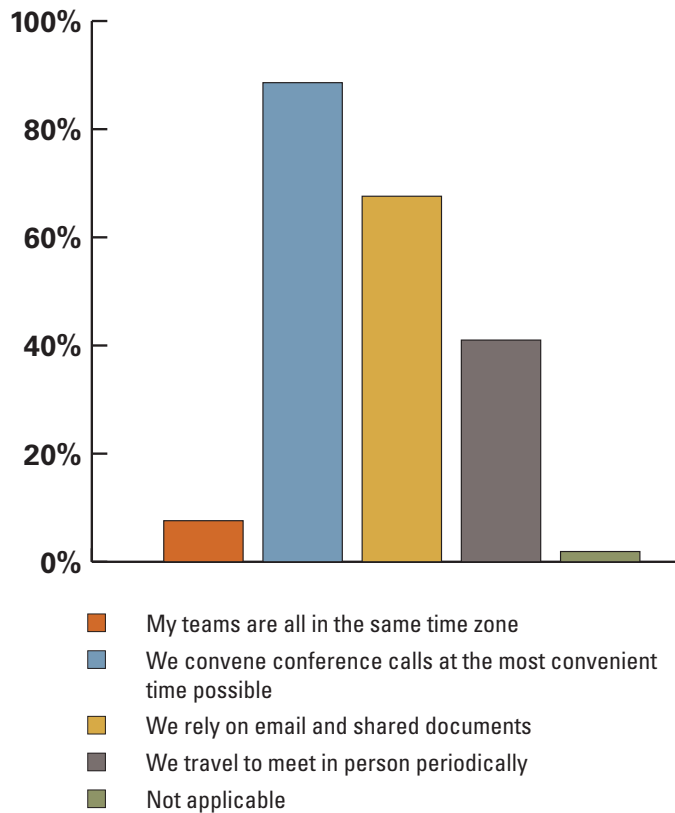


c) Have you encountered any challenges managing global project teams across cultures?

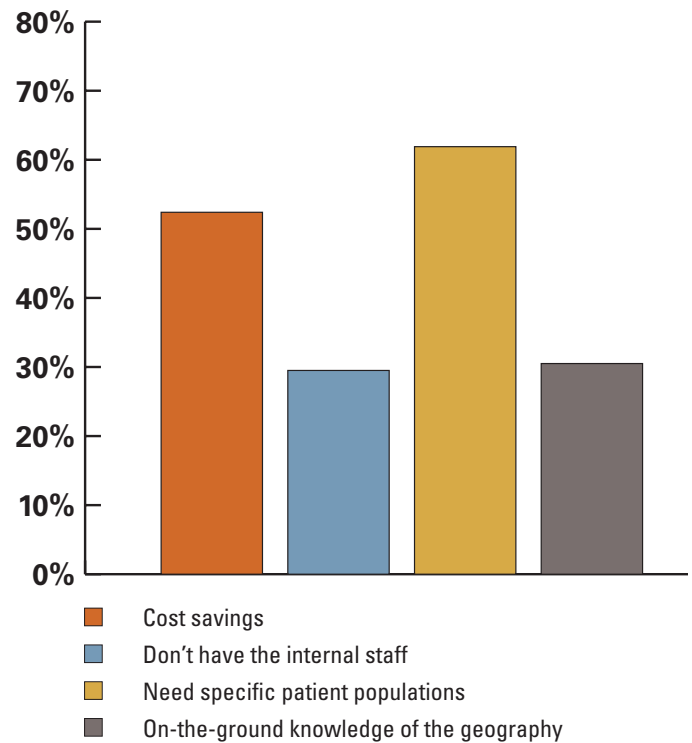


5. The respondents that answered yes, they have encountered challenges managing global project teams across cultures, were then asked the following questions:

a) How are you managing global project teams across various time zones?

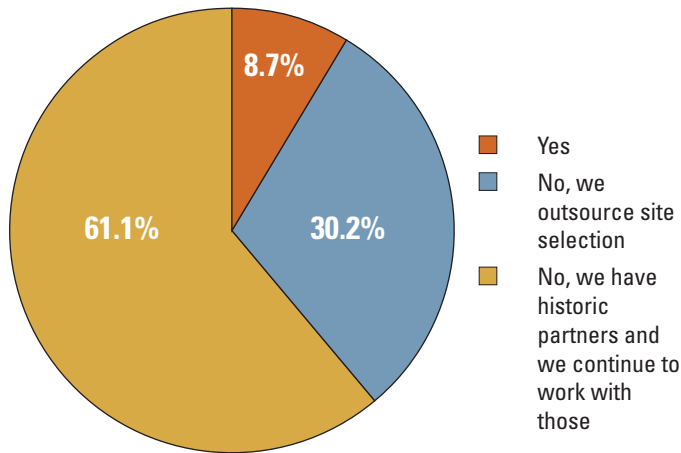


b) Why is your organization outsourcing to emerging regions?

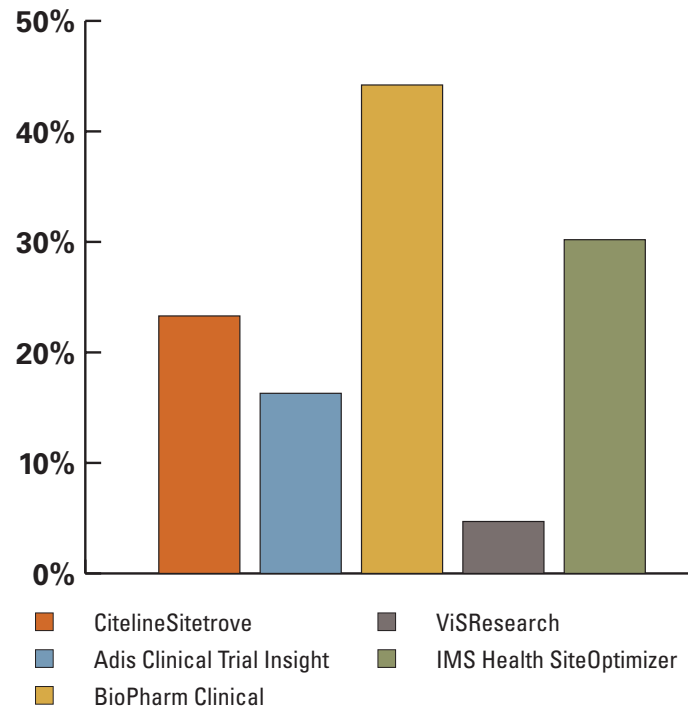


Tools Used to Outsource

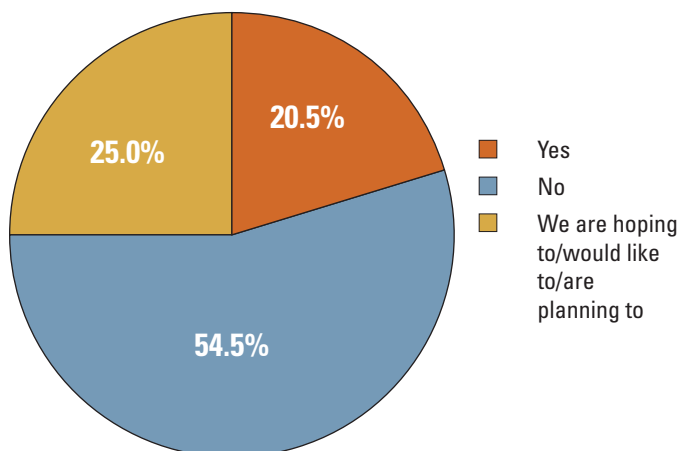
6. Are you using any site comparison software?



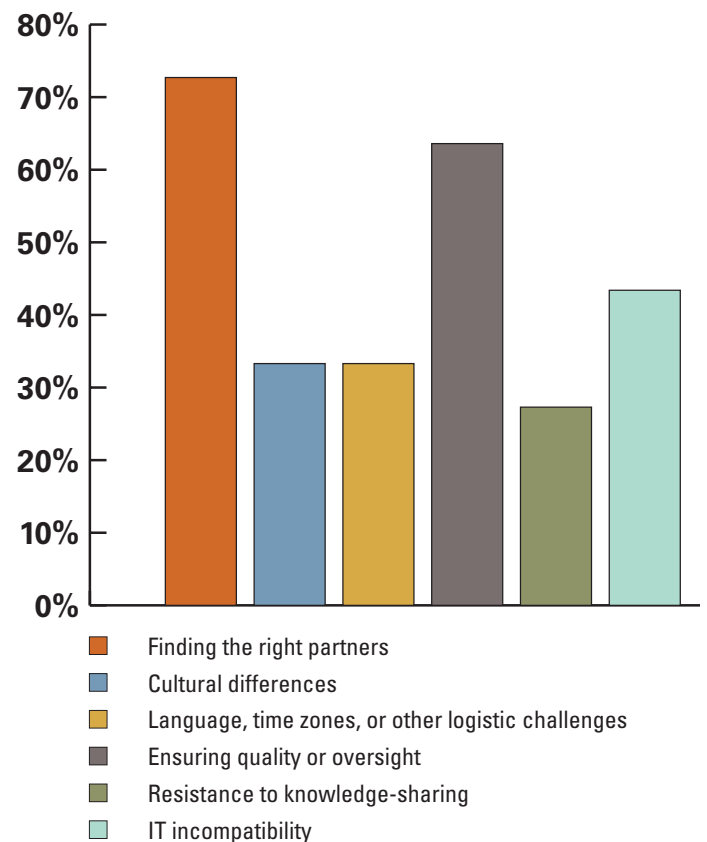
7. If yes, which products are you using?



8. Is your company moving beyond outsourcing to Strategic Alliances

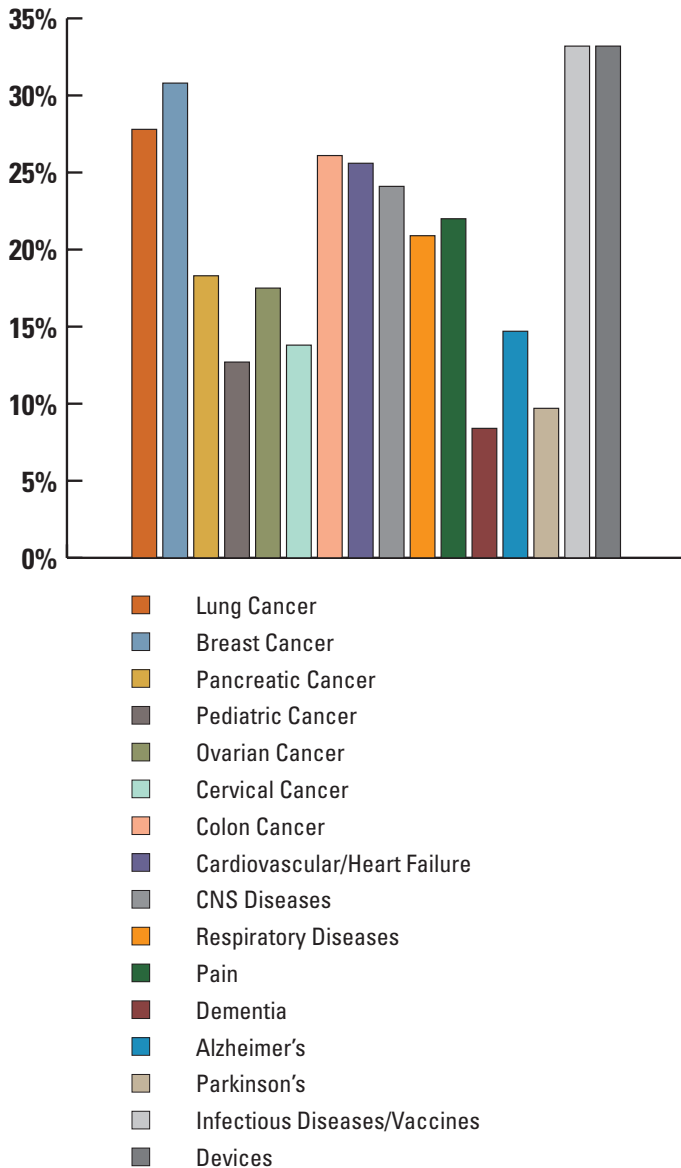


9. If yes, what are the challenges in their implementation?

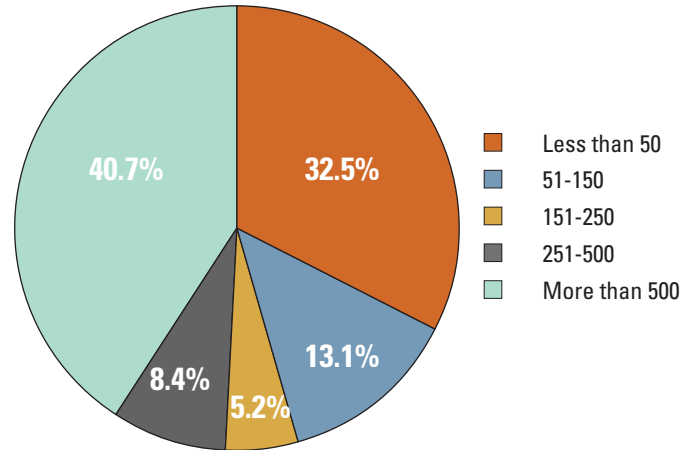


Respondent Company Information

10. In which research areas are your clinical trials?



11. How many employees are in your organization?





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