

# Next-Generation Sequencing

**SURVEY  
RESULTS**

October 2013



CONDUCTED BY:

**Bio·IT World**



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## Study Background & Purpose

In October 2013, Bio-IT World conducted a survey within the biotechnology and pharmaceutical sector on Next Generation Sequencing. The purpose of the study was to explore Next Generation Sequencing platforms, software, cloud technologies and the challenges faced by those in the industry.

With 232 respondents, the study is projected to carry a margin-of-error under 2%.

## Bio-IT World

Bio-IT World provides outstanding coverage of cutting-edge trends and technologies that impact the management and analysis of life sciences data, including next-generation sequencing, drug discovery, predictive and systems biology, informatics tools, clinical trials, and personalized medicine. Through a variety of sources including, Bio-ITWorld.com, Weekly Update Newsletter and the Bio-IT World News Bulletins, Bio-IT World is a leading source of news and opinion on technology and strategic innovation in the life sciences, including drug discovery, development.

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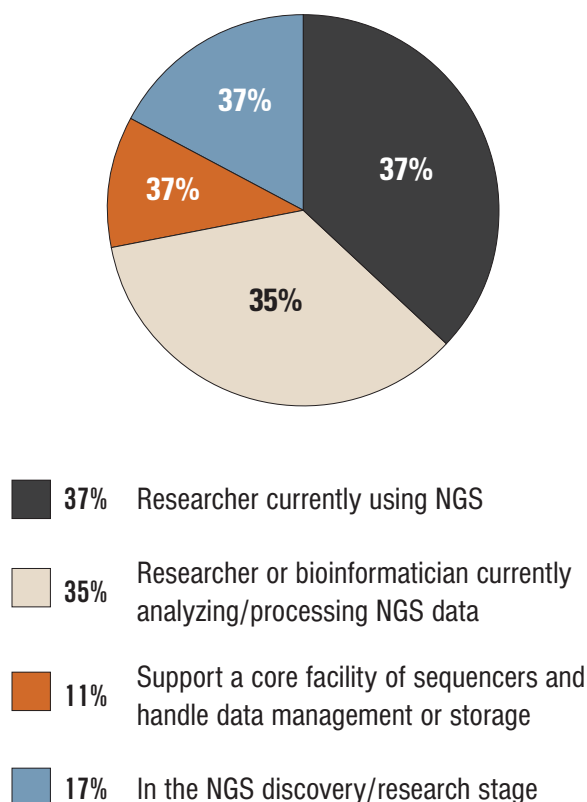
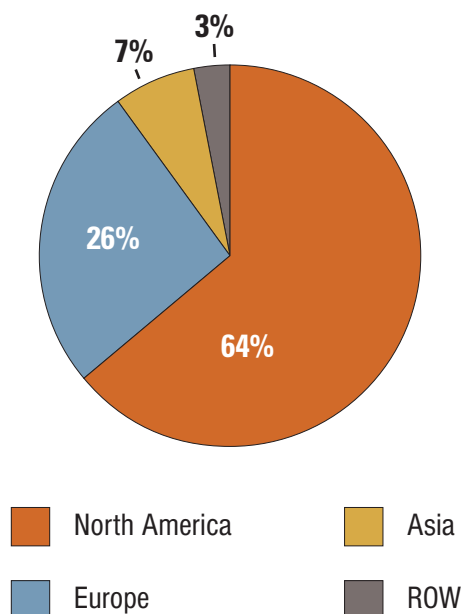
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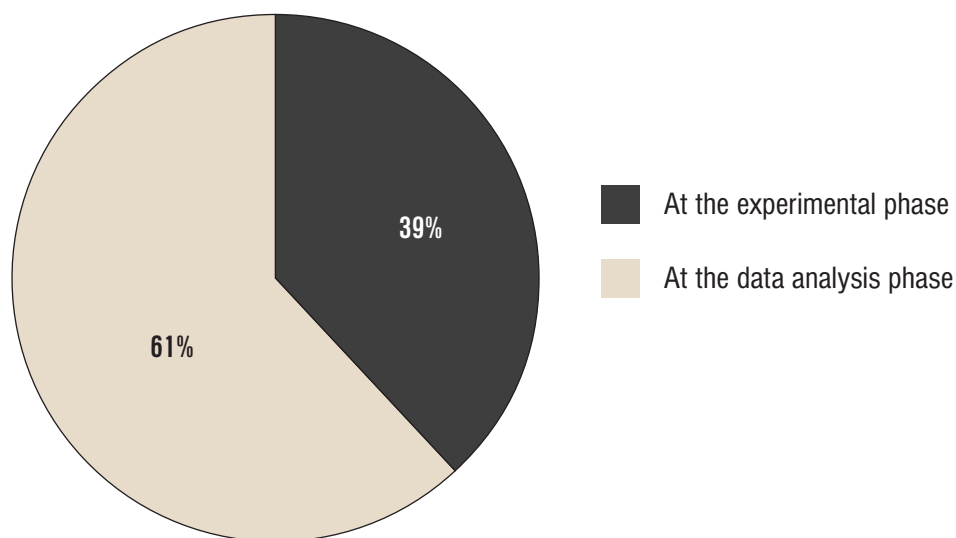
Market Survey Results

Complimentary Newsletters

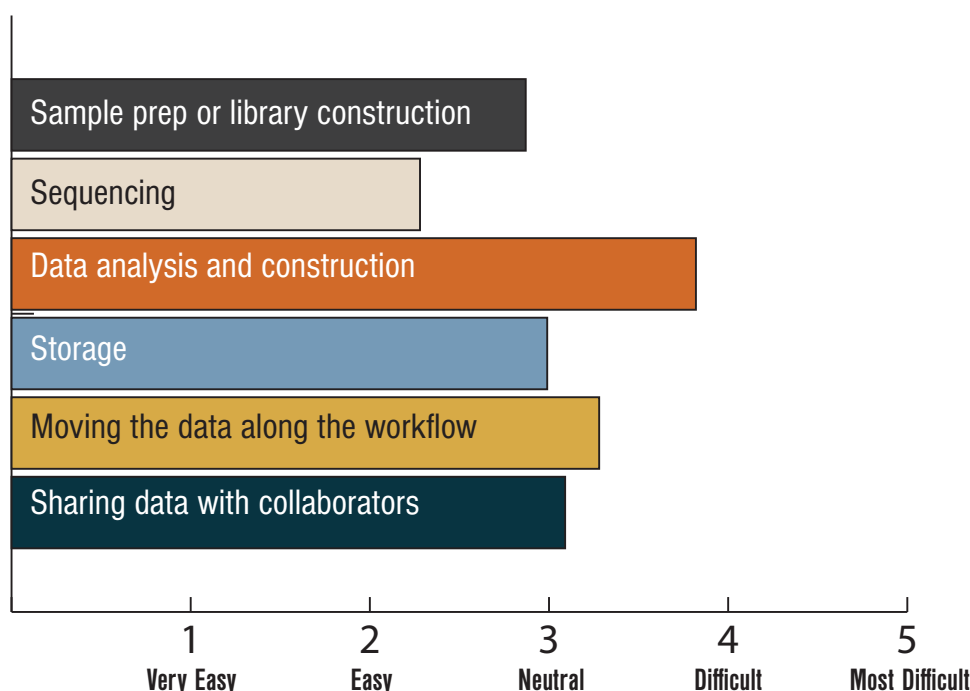
## Study Demographics



**Which of the following describes the phase your research is in?**














**Ranked in order of difficulty, with 5 being the most difficult, please define the most challenging processes you face within your NGS workflow.**



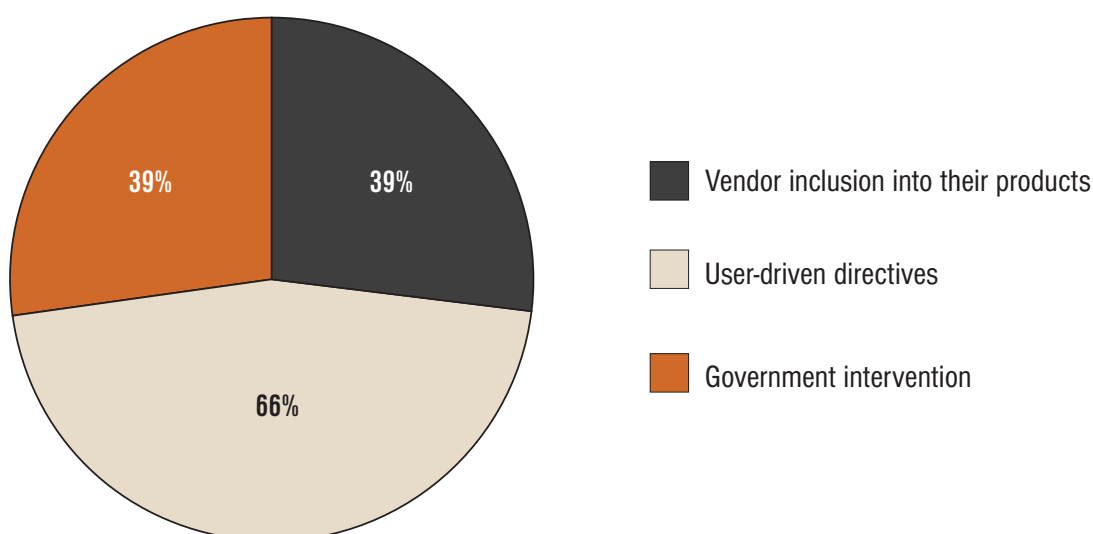
## What are the challenges of NGS moving to the clinic?

*Respondents were allowed to select more than one answer.*






Response	Percentage
 Data Management	52.9%
 Data Storage	45.2%
 Analytics	54.3%
 Inadequate Mutation Databases	33.9%
 High costs	33.0%
 Training	37.6%
 Security	28.5%
 Compliance issues	31.7%
 Cost	26.2%
 Physician buy-in	28.1%
 Other (please specify)	7.2%






## How can we develop a real industry reference point for better data management in conducting future NGS experimentation?

*Respondents were allowed to select more than one answer.*

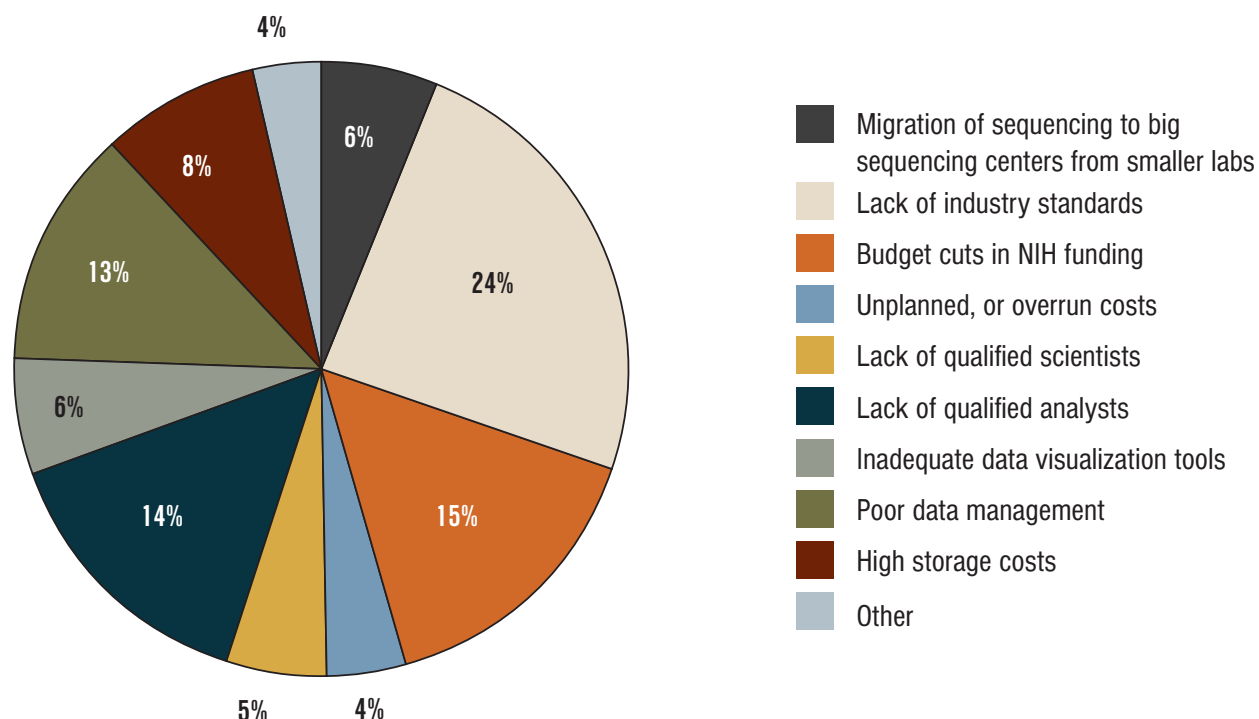


## How long do you personally believe NGS data needs to be stored?

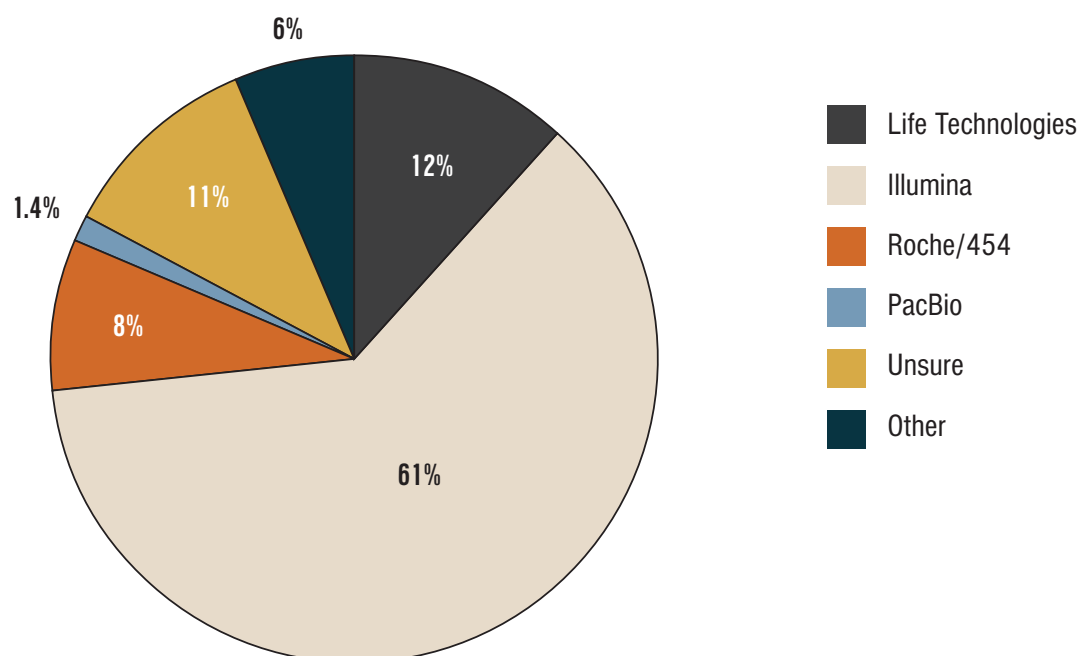
Research Data		
	Indefinitely	30%
	Over 10 years	13%
	Over 5 years	22%
	2-5 years	23%
	Under 2 years	12%

Clinical Data		
	Indefinitely	41%
	Over 10 years	24%
	Over 5 years	17%
	2-5 years	14%
	Under 2 years	4%

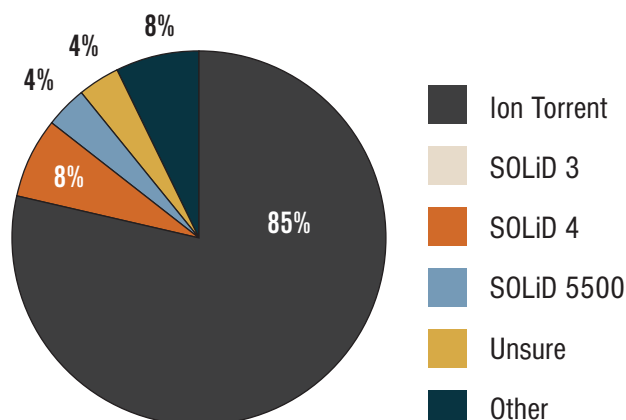
## What single event do you feel could most negatively impact the future of NGS



## Do you own, or support one of the following NGS platforms?



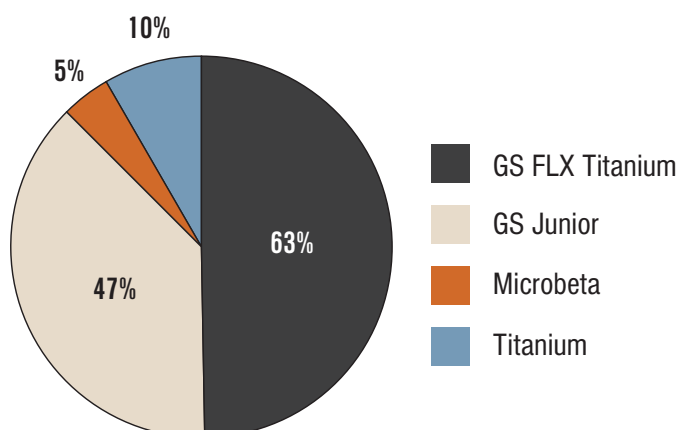
## For Life Technology platform users, which system do you use?\*



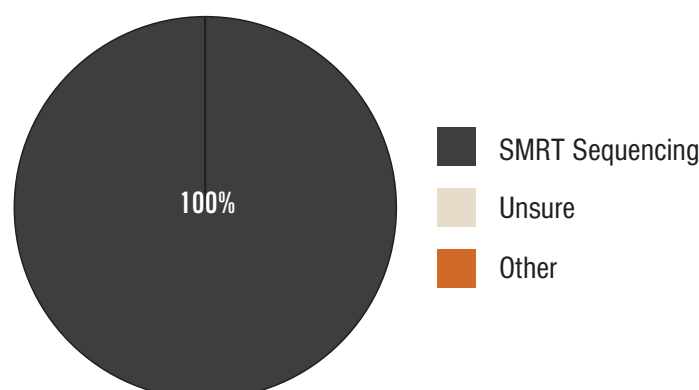
## For Illumina platform users, which system do you use?\*

Product	Percentage
GA	2.2%
GA II	5.8%
GA IIx	18.0%
GA2	0.7%
Genome Analyzer	1.4%
Genome Analyzer II	6.5%
Genome Analyzer IIx	6.5%
HiScanSQ	4.3%
HiSeq	36.2%
HiSeq 2000	48.6%
iScan	2.2%
Omni Express Plus	2.2%
Solexa	4.3%
Seq II	0.0%
Unsure	1.4%
Other	18.1%

## For Roche/454 platform users, which system do you use?\*

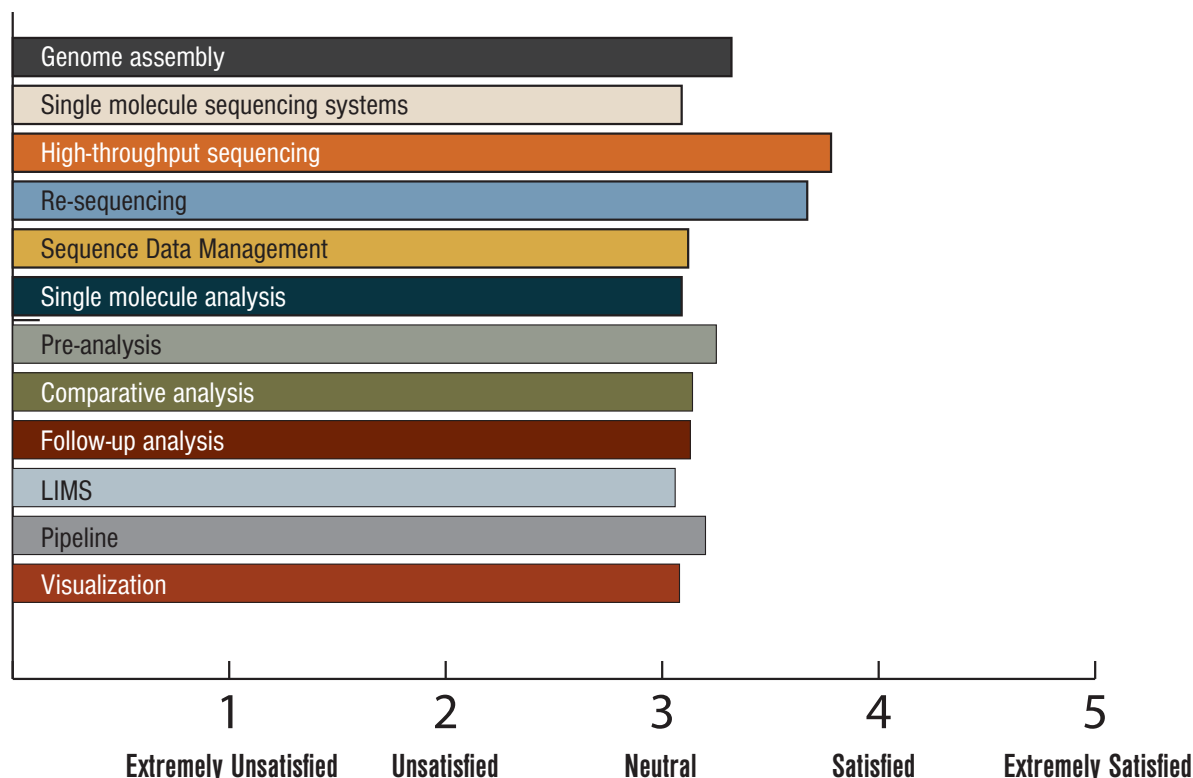


## For PacBio platform users, which system do you use?\*

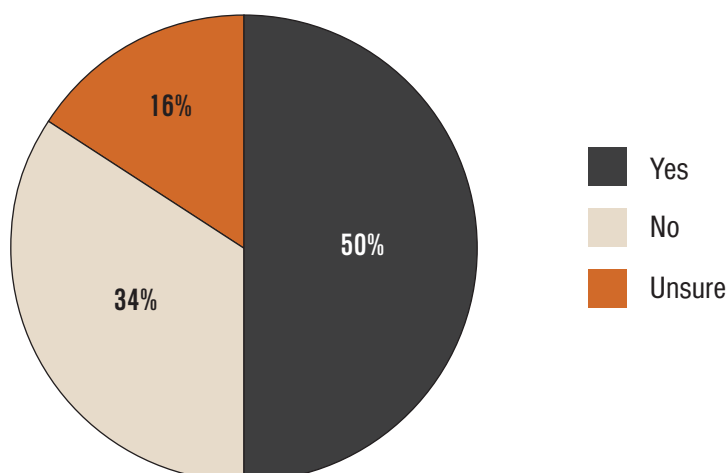


\*Respondents were allowed to select more than one answer.

**In the area of NGS software, please rate your satisfaction with current products available in the following categories based on ability to support your research demands:**

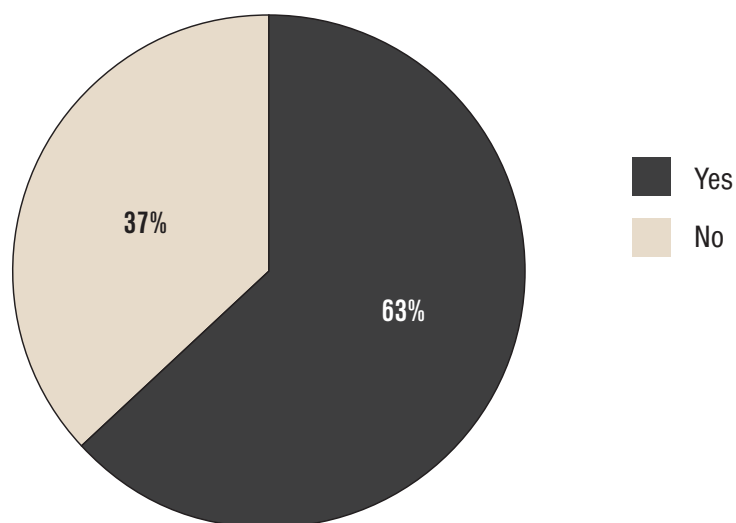


**Is your current computer infrastructure (servers/storage/etc.) adequate enough to support today's needs for NGS?**

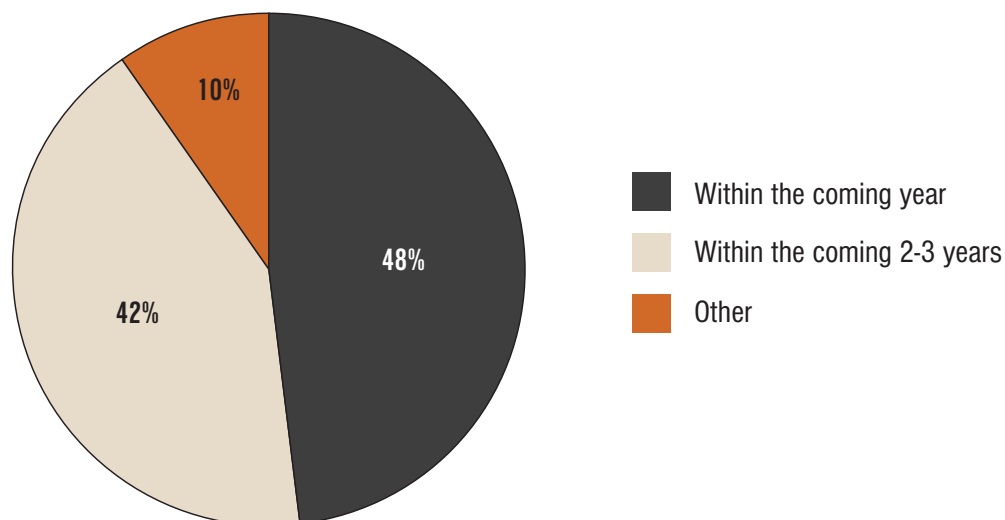




## Are you considering using cloud technologies for NGS data analysis/sharing?

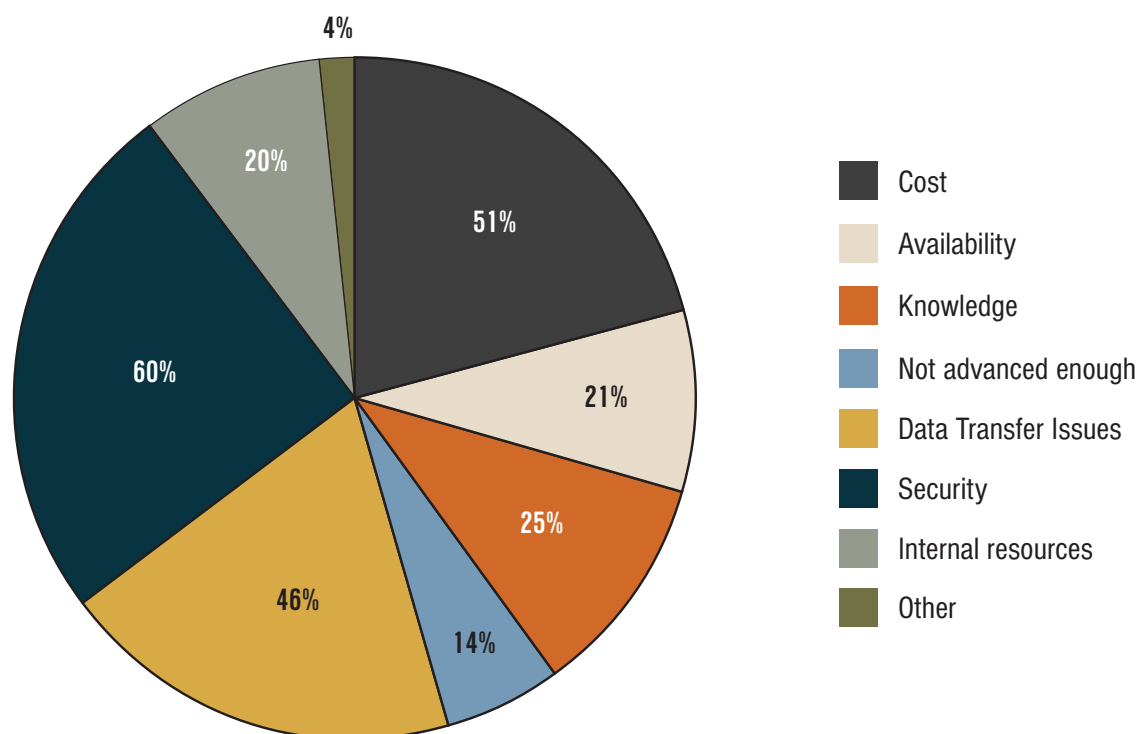


## When are you considering using cloud technologies?

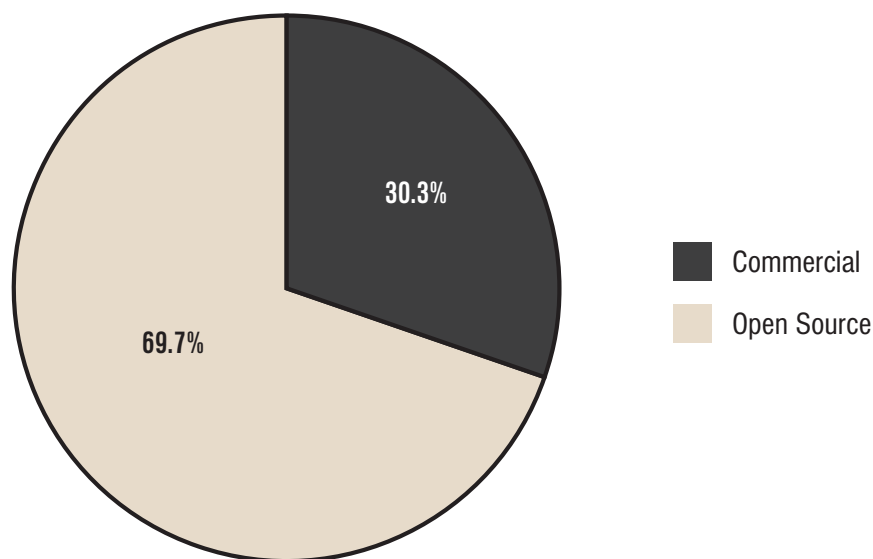


## What are the hurdles to embracing cloud computing/storage?

*Respondents were allowed to select more than one answer.*

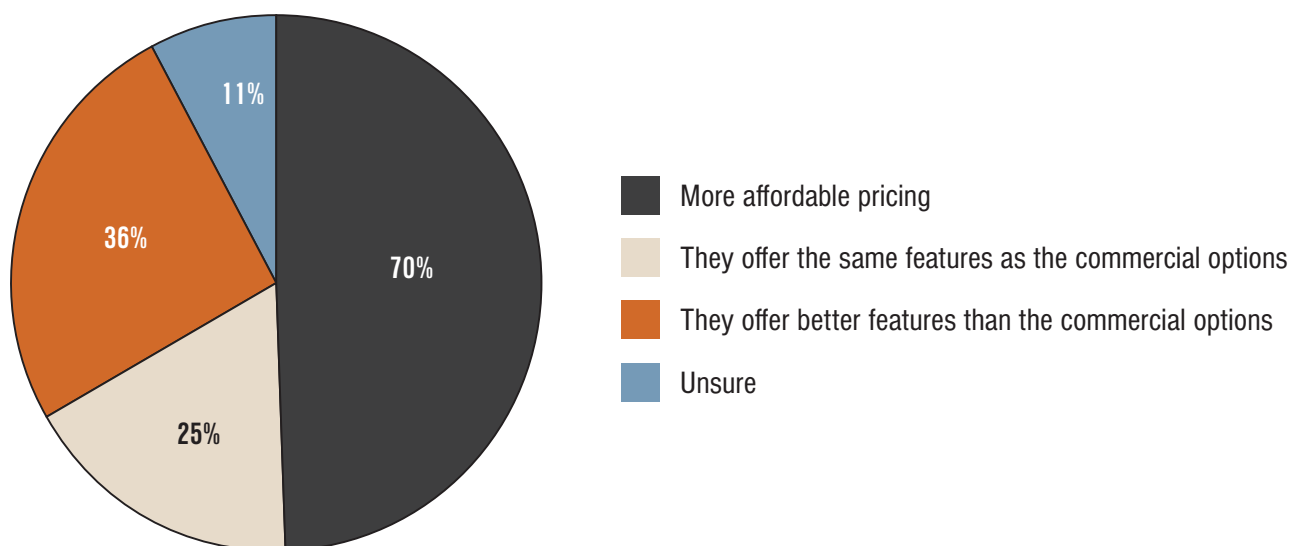


## Does your organization prefer commercial or open-source NGS software solutions?

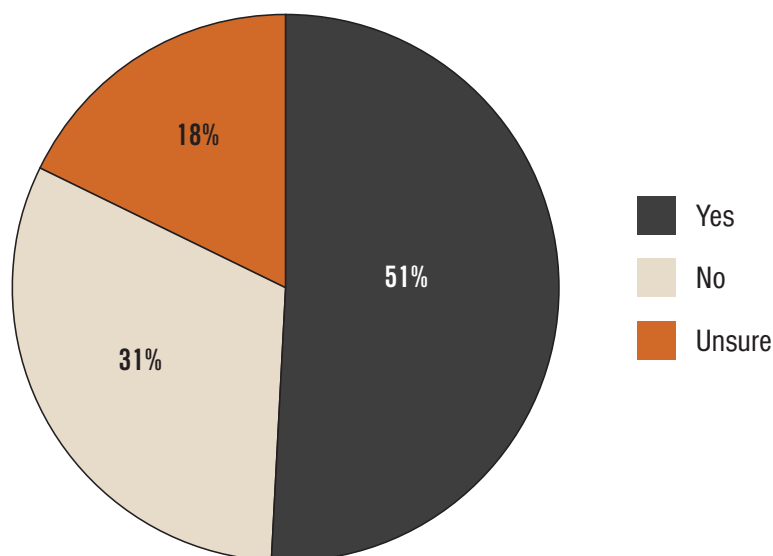


## If open-source, what are your reasons for choosing an open-source NGS software solution?

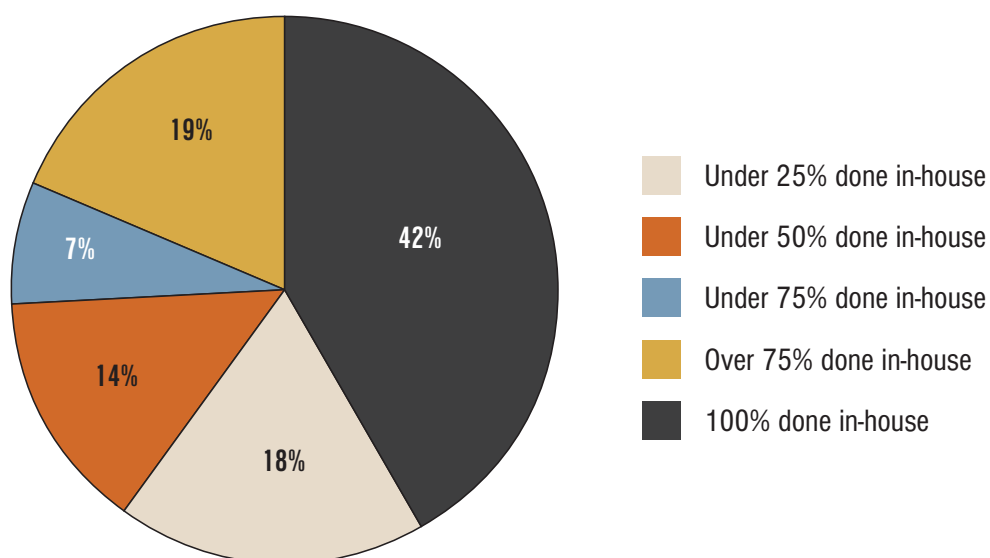
*Respondents were allowed to select more than one answer.*



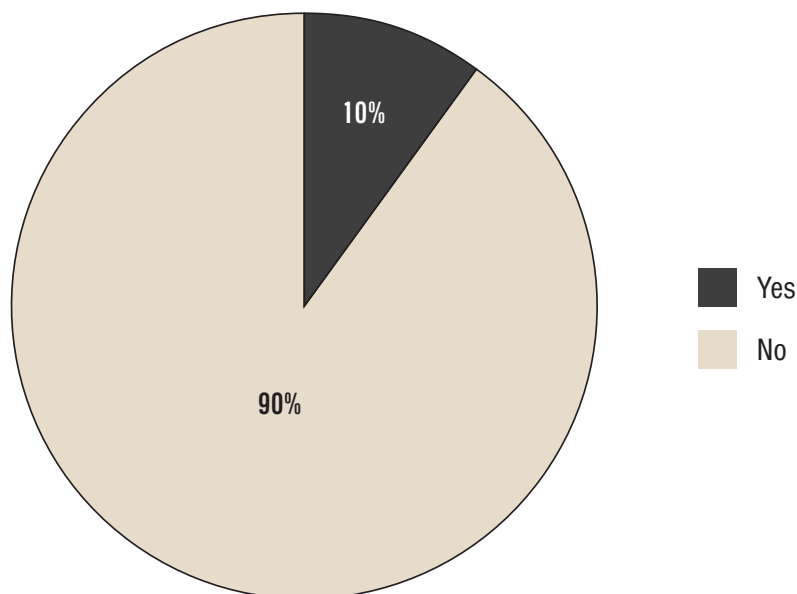
**Are you satisfied with the lowered cost, higher output, and integrated offerings coming from NGS platform products today?**



**How much of your overall NGS work is conducted within your organization, vs. using an outside service?**



## Are you currently planning to outsource NGS?



## How concerned are you about security issues with cloud based NGS solutions?

